The history of Openwork

1971

The journey begins for Hambro Life

Sir Mark Weinberg, Lord Joffe and Sir Sydney Lipworth launch Hambro Life with support from Hambros Bank by taking over Abbey Life.

1985

Allied Dunbar launched

When Allied Dunbar grew out of Hambro Life in the mid-1980s, its tied sales force expanded too – evolving into one of the best known brands of the 1980s .

1994

Hill Samuel acquired

Acquisition of Hill Samuel's direct sales force in 1994 expanded our proposition still further.

The Franchise Network launched

1998

Allied Dunbar's parent company, British American Financial Services, was bought by Zurich who relaunched the newly expanded sales force as The Franchise Network.

The Franchise Network changed its name to Zurich Advice Network – reflecting its integration into the Group and an evolving proposition.

2001

Zurich Advice Network launched

Openwork launches

2005

Openwork is fully established as a new proposition and a new trading entity. Our advisers become partners in our shared future. A minority shareholding is retained by Zurich.

2009

Omnis Investments Ltd, provides clients with an exclusive range of funds managed by leading investment managers.

Omnis Investments Limited launched

2010

We welcome 2plan

IFA network 2plan joins the family.

2014

Owl Financial, our UK wide protection advice network, becomes part of the Openwork group.

Owl lands in our nest

Omnis Managed Portfolio service launched

2017

Offering the opportunity to invest in a fully risk rated and highly diverse range of funds managed by some of the leading fund managers in the market.

Zurich and the Openwork Partnership LLP completed the divestment of Zurich's remaining 25 per cent shareholding in Openwork.

2018

Openwork LLP takes controlling stake

The Openwork Partnership

2021

We are The Openwork Partnership. And for us, financial advice is personal.